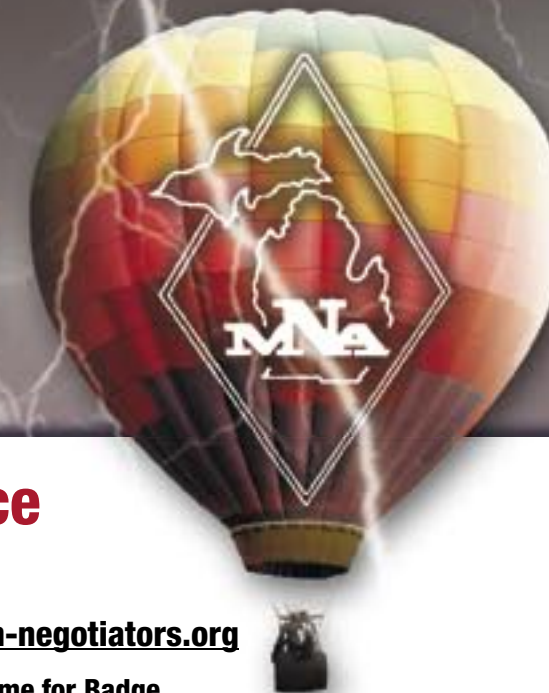


TOUGH TIMES TOUGH CHOICES



Wednesday, October 3, 2007

4:00 - 6:00 **Registration**
 6:00 - 7:00 **President's Reception**
 Compliments of Thrun Law Firm, P.C.
 7:00 - 8:00 **President's Welcome & Dinner**
 8:00 - 9:00 **Tough Times, Tough Choices**
 Dr. Ryan Olsen, Director of
 Education Policy, Mackinac Center

3:00 - 3:15
 3:15 - 4:00

President, Fredrickia Williams;
 Secretary, Scott Palczewski; Past
 President, Darlene Dongvillo;
 Trustees Jim Palm, David Ruhland,
 E.R. Scales, Roger Allen, Tony
 Catanese

Break
**Tough Questions – Ask the
 Experts**

Account Director Dave Hoisington;
 Attorneys Bill Albertson, Chuck
 Wycoff, Barb Ruga

Toolkit to Settlement
 Barbara Ruga, Attorney, Clark Hill
 Law Firm, P.L.C.

**Hospitality – Compliments of
 SET SEG
 Dinner on your own**

Thursday, October 4, 2007

7:00 - 8:00 **Breakfast – Restaurant – by
 ticket**
 8:30 - 9:15 **Tough Times Tough Choices
 – Overview**
 Stan Kogut, Supt., Ingham ISD,
 MNA President

4:00 - 5:00

9:15 - 10:00 **Legislative Update**
 Brian Whiston, Director of
 Legislative Affairs, Oakland ISD

5:00 - 6:30

10:00 - 10:45 **Economic Forecast**
 Craig Thiel, Director of State
 Affairs, Citizen's Research Council

6:30

10:45 - 11:00 **Break**
 11:00 - 12:00 **Tough Times Health Care
 Choices**
 Global things you can do to
 minimize, reduce your health care
 costs, what you need to know.
 Dave Hoisington – Account
 Director, McGraw Wentworth

Friday, October 5, 2007

7:00 - 8:00

12:00 - 1:00 **Lunch**
 1:00 - 2:00 **Outsourcing: Objectives &
 Obstacles**
 William Albertson, Attorney, Thrun
 Law Firm, P.C.

8:30 - 9:45

2:00 - 3:00 **Tough Issues Tough Talk
 – Round Table Discussions MNA
 Board Members**
 President, Stan Kogut; Vice

9:45 - 10:15

10:15 - 10:30

10:30 - 11:15

11:15 - 12:00

12:00

**Breakfast – Restaurant – by
 ticket**

**Effective & Legal
 Communications**
 Charles. Wycoff, Attorney, Logan,
 Wycoff, Huchla, P.C.

**Assessing & Educating Your
 Board on Taking a Tough Stand**
 Dr. Scott Palczewski, Supt.,
 Kentwood, MNA Secretary

Break

Compensation or Entitlements?
 David Ruhland, Asst. Supt.,
 Farmington, MNA Trustee

Legal Update
 Don Bonato, Attorney, Thrun Law
 Firm, P.C.

Lunch

Registration – MNA Fall Conference October 3, 4, 5, 2007

Cedar River, Bellaire, Michigan • MNA Website: www.michigan-negotiators.org

Name of Person/Persons Attending (Please Print) _____

Name for Badge _____

School District _____

Address _____ Zip _____

Phone _____ Email _____

Check appropriate boxes below and make check payable to Michigan Negotiators Association

Please return by September 15, 2007 to:

The rates below are for those districts that
 are Institutional members of MNA – any
 board member or administrator of the
 district may attend.

Richard Higginbotham
 1871 Dawn Ridge
 Walled Lake, MI 48390
 Phone: 248.624.3317
 Fax: 248.624.3937
rhigg3@comcast.net

Non-Institutional school districts may
 register by adding an additional \$100 to the
 choices below.

Double Occupancy (each person \$340)

Rooming with: _____

School District: _____

Address: _____

Single Occupancy (\$460)

Self and Spouse (\$555)

Meal Choice

Regular

Fish

Vegetarian

Above rates include registration, five meals and two nights lodging

Registration and Meals Only (\$220)

Registration Only (\$125)

SB-CEU Registration

**\$15.00 Processing fee for
 one (1) SB-CEU**

**NO REFUNDS WILL BE MADE AFTER SEPTEMBER 15, 2007
 A LATE FEE CHARGE OF \$25 FOR REGISTRATIONS AFTER SEPTEMBER 15, 2007**

2007-2008 Executive Board

President	Stan Kogut Ingham ISD
Vice President	Fredricka Williams Grand Rapids Schools
Secretary	Scott Palczewski Kentwood Schools
Past President	Darlene Dongvillo Whitehall Schools
Trustees	E. R. Scales – 2011 Birmingham Schools
	Tony Catanese – 2008 Utica Schools
	David Ruhland – 2009 Farmington Schools
	Jim Palm – 2010 Berrien ISD
	Roger Allen – Associate Membership Representative
	Richard Higginbotham Executive Director

Claggett Award

The Harlow Claggett Award is given to individuals who have made major contributions to MNA and labor relations in the State of Michigan. These individuals have distinguished themselves by being involved as contributing participants in local, state, and/or national labor relations functions and/or programs.

1995	Harlow Claggett
1997	Kevin Harty
1999	Peter Patterson
2001	Richard Higginbotham
2002	Charles Wycoff
2005	Ed & Shirley Skowneski

COMING EVENTS

Spring Conference

March 13, 14, 2008 – Sheraton Lansing Hotel

MNA Academy

May 14, 15, 16, 2008 – Sheraton Lansing Hotel

Michigan Negotiators Association
1871 Dawn Ridge
Walled Lake, MI 48390



**Tough
Times**

**Tough
Choices**

2007 MNA Fall Conference
Cedar River • Bellaire, Michigan

October 3rd, 4th, and 5th 2007